# Cohere unveils North: a secure AI workspace for enterprises



Cohere, a technology company focused on artificial intelligence solutions, has unveiled its latest offering, North, an AI workspace platform designed to cater specifically to enterprise needs while prioritising data security. This platform is set to enter a competitive landscape dominated by major players such as Microsoft with its Copilot and Google’s Vertex AI.

North represents an evolution in AI integration, combining large language models, intelligent search capabilities, and automation tools into a single, streamlined solution. Unlike conventional AI offerings, which predominantly function within cloud-based environments, North is designed to operate in private cloud settings or on-premises, thus affording companies greater control over their sensitive information. This feature is especially appealing to industries such as finance, healthcare, and critical infrastructure, which often face stringent regulatory requirements relating to data security and privacy.

In an internal communication shared on LinkedIn, Cohere CEO Aidan Gomez articulated the growing importance of AI security. He noted that "the market for artificial intelligence is maturing, and enterprises have begun to understand the opportunity." He acknowledged that while there is widespread consumer enthusiasm for AI technologies, businesses are experiencing challenges in keeping pace with their implementation.

One of the standout features of the North platform is its in-built search system, Compass, which significantly enhances data retrieval. This search tool is capable of integrating various data types—including images, presentations, spreadsheets, and documents—across multiple languages. Early tests indicated that Compass could reduce task completion time by over 80% compared to traditional manual search methods, thus addressing one of the primary concerns for companies: the time-consuming nature of data searches.

Notably, Cohere's strategy seems to differentiate itself from competitors. While major players in the enterprise AI space have concentrated on computational strength, Cohere has shifted the focus toward practical AI applications and the quality of data processed. This approach has allowed the North platform to be a cost-effective solution for both investors and early adopters, with the potential for enhancing operational efficiency while ensuring data security.

The North platform is currently accessible via an early access programme designed for key sectors that have been cautious about embracing AI. This includes industries such as finance, healthcare, manufacturing, and infrastructure. These sectors have historically hesitated to adopt AI technologies due to concerns over data security, but with a solution like North that meets both operational and security needs, the landscape may be set for change.

Cohere's North differentiates itself through robust security features, high-performance AI tools, and customisable user experiences, positioning itself to challenge existing leaders in the AI space. As enterprise interest in AI solutions continues to grow, North is poised to facilitate a more secure and efficient implementation of these technologies across various industries.

Source: [Noah Wire Services](https://www.noahwire.com)

## Bibliography

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